

# PROCUREMENT SERVICES

## Not For Profit Sector

### About Us

We are a team of procurement, contract management and probity specialists working with a broad range of clients in private and not-for-profit sectors and at all levels of government. We have delivered hundreds of projects locally and internationally.

### About You

The commissioner of Australia's national charity regulator has warned that over the next five years the not for profit sector will face major challenges in the areas of income, performance measurement and efficiency.

Accordingly, charitable institutions need to ensure they are operating as efficiently as possible.

The following challenges, with respect to procurement, are faced by many not-for-profit organisations:

- Inexperience and inefficiency conducting procurement and contract management activities.
- Difficulty hiring and retaining high calibre procurement professionals.
- Difficulty managing procurement work load due to significant peaks and troughs.

### Key Benefits



Access a team  
of procurement  
experts



Reduce  
contractual  
risks



Reduce costs &  
increase value  
for money



Increase  
procurement  
maturity

### How We Can Help

We can provide support in all areas of procurement on an on-going or ad-hoc basis.

- End-to-end procurement events: we manage the process of complex procurement activities.
- Supplier contract review and negotiation: we secure the best terms and conditions for our clients.
- Contract management support: we manage and measure your strategic suppliers' performance.
- Supplier pre-qualification: we manage the supplier pre-qualification process.
- Contract database management: we build and maintain a central supplier contracts repository.
- Procurement function review: we review and improve your procurement operations.

### Previous Client Success



Following an initial comprehensive review of CPL's procurement function and a redesign and consolidation of its existing procurement, contract management and accounts payable processes and procedures, we have provided on-going support for supplier contracts review and negotiations. Having on-demand access to our team of procurement experts has allowed CPL to reduce contractual risks and maximise value for money outcomes without the overhead cost of a procurement team.

#### Head Office

t : +61 (0) 7 3211 0275

f : +61 (0) 7 3211 0266

info@charleskendall.com.au

www.charleskendall.com.au